

ANACORTES MARINE ELECTRONICS



Bryan Hennessy became president and owner of Anacortes Marine Electronics in 2002.

FOUNDED: 1986

While working and traveling extensively throughout the world for the high-tech industry, Bryan Hennessy – company owner and president – realized it was time for a change when he went to the movies with his wife, one night, and tried to buckle his seatbelt when he sat down.

Looking for a new business venture, he heard of a company in Anacortes, Washington that seemed like the right fit. Bryan took over Anacortes Marine Electronics in 2002, and the business has grown tenfold since then. Anacortes Marine Electronics is known for providing its customers with the highest quality of customer service and ongoing support. The motto is “We sell solutions, not boxes.”

“What sets Anacortes Marine Electronics apart from the rest,” Bryan said, “is the knowledge and experience our employees possess. We are all boaters here. We know what our customers want and we strive to make sure they get it. Beyond that, we want our customers to know that if they are stuck out in the fog somewhere, with an equipment failure, they can call us first and we have the ability to stand in front of the same kind of equipment they have, walk them through their options and get them where they want to go.”

The company’s top employees, Terry Emigh, service manager; Bruce Durrant, senior technician; and Diane Emigh, purchasing agent and office manager, are all part of the team that leads the way in superior service for its clients.

DAIGLE WELDING & MARINE LTD. – EAGLECRAFT ALUMINUM BOATS

FOUNDED: 1985

FOUNDER’S NAME: Steve Daigle

Steve Daigle, founder of Daigle Welding & Marine Ltd., has been designing and building custom aluminum boats for more than 30 years. Steve is directly involved in every boat sale and design, and oversees the construction and change orders.

In 1985, the new company moved from Prince Rupert to Campbell River on Vancouver Island to be closer to a larger market for custom aluminum boat manufacturing, and to focus solely on boat construction. Steve built a welding and separate rigging shop and employed three tradesmen. After three years, he built a much larger plant with a marine store just north of the old plant. Over the next 17 years the plant continued to grow, but became short on space with no room for expansion.

In 2004, Daigle Welding & Marine built its current plant and marine store. This plant is much larger and more efficient, with overhead bridge cranes and new modern equipment. The store has expanded to four times the size of the previous one. Daigle currently employs 34 full-time staff consisting of welder/fabricators, mechanics/rigging technicians, cabinetmakers and finishers, painters, salespeople, a naval architect, and office and support staff.

Steve and his naval architect design the boats with the requested features and provide a full set of plans for the customer to review and change prior to the start of construction. This, along with a detailed, itemized list of options and features, makes for a successful build with no surprises and a satisfied customer. During the construction, any change orders are quoted on and handled promptly. Customers are also sent weekly updates with photos.

Daigle Welding & Marine designs and builds a broad range of quality custom EagleCraft aluminum boats from 24 to 42 feet – from passenger vessels to a luxury 42-foot cruiser and everything in between. With more than 775 vessels operating around the world, 23-plus years of experience, skilled tradesmen and a knowledgeable staff, the company has become very successful designing and building custom boats. Daigle Welding & Marine has a reputation for providing excellent, professional customer service from the beginning of vessel construction through after-sales service.

Daigle’s EagleCraft boats continue to exceed the demands of discerning recreational boaters and commercial vessel operators and have earned an enviable reputation for quality construction, performance, reliability, safety, comfort, quietness and durability.

The goal for Anacortes Marine Electronics is to continue to set the bar for outstanding customer service and support and to encourage other local companies to promote quality and satisfaction as well.



The 32-foot EagleCraft Cruiser.

CAMARGUE YACHT COMPANY

FOUNDED: 1986

FOUNDER’S NAME: Henry Chiu

Henry Chiu began his boat-building

career in 1975 as a manager of Ocean Marine Co. and Ocean Alexander Marine in Taiwan. He went on to found Camargue Yacht Co., Ltd. in Kaohsiung, Taiwan in 1986. Camargue has built several different yacht designs over the years, mostly for export to the U.S. and other countries.

The company's first yacht, the Camargue 48 Yachtfisher, was designed by Charles Chung and completed in 1987. By 1992, 55 of the 42 Sundeck and 48 Yachtfisher models had been delivered to America, Europe, Australia, Canada, Japan and Hong Kong. Since 1992, Camargue's manufacturing facility has produced even larger vessels, such as Offshore Yachts 52-foot Sedan, 55-foot and 62-foot Pilot House and 62 Flush Deck. Camargue has built and delivered 93 boats to Offshore Yachts.

After 22 years, Camargue Yacht Co. is a very experienced and qualified builder, with a highly skilled workforce. Using the highest quality, made-in-USA components and systems, every yacht is finished to yacht-quality standards in every detail. Camargue stands behind the yachts it builds, and everyone works together to make the best product for the customer.

The Out Islander 64-foot Long Range Cruiser is currently in production at Camargue. Greg Sturgis, the East Coast distributor for Offshore Yachts, worked with the late Tom Fexas to create this new yacht, which was designed from the keel up for a special niche: the owner-operated long-range cruising yacht. The Out Islander 64 has the speed to outrun bad weather (with a top speed of 20-plus knots), with the range



The Out Islander 64 Long Range Cruiser.

and ability to cross oceans at more modest speeds. It draws a scant 4 feet, 10 inches, but retains excellent directional stability because of its long shallow keel. Making the hull as strong as possible, while keeping the weight down, is achieved with hand-laid solid structural fiberglass below the waterline and vacuum-bagged Core-Cell structural components above the waterline. The lighter weight also contributes to fuel efficiency. It will be unveiled at the Spring 2009 boat shows.

Key personnel at Camargue include Henry Chiu, company president; Jim Wu, managing director; and Clare Huang, production engineer.

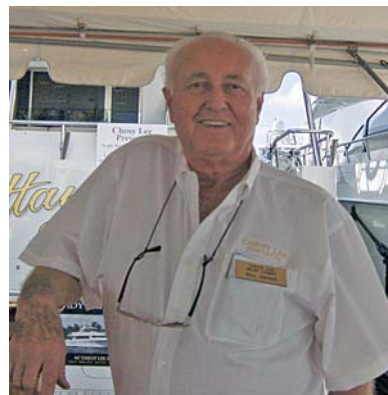
YACHT ENTERPRISES

FOUNDED: 1986

FOUNDER'S NAME: Bill Gross

Back in the 1980s, a close friend of Bill Gross had ordered a Cheoy Lee 103-foot motoryacht. At the time, Bill was returning from the America's Cup in Perth, Australia and stopped in Hong Kong to check on the construction of this new yacht at the Cheoy Lee shipyard on Lan Tao Island. He wanted to observe the progress and take care of some technical issues. That and similar projects over the next five years were his entrance into the new yacht consulting and manufacturing business.

As an avid participant in the world of sailing and motorboating, his retirement years allowed him to start a business venture (Yacht Enterprises) that was not only a vocation but an avocation. His previous work experience as a businessman and manufacturing engineer was directly related to motoryacht manufacturing, so all of the skills were in place for an easy startup. He started working from home and later moved into formal offices at the present location on Lake Union in Seattle, Washington. Yacht Enterprises is currently a dealer for Cheoy Lee yachts on the West Coast and a manufacturer and distributor of Mystica Yachts. It also produces large-



Bill Gross puts a lifetime of sailing and motorboating enjoyment to work as company president of Yacht Enterprises.

scale drawings of the custom yachts the clients are purchasing. Yacht Enterprises has the ability to create designs, organize and document the details and translate everything into instructions for the shipyards.

Bill Gross, company president, and Captain John Osterberg work in concert with each other. Bill's emphasis is on management and engineering, while John follows up with clients as the yacht nears completion and enters service.

A.B.D. ENTERPRISES, LTD.

FOUNDED: 1987

FOUNDERS' NAMES: Alan Dawson and Burton Drody

Burton Drody (now president) and Alan Dawson (CEO and treasurer) met in 1979 when they were building aluminum fireboats for Pemex at



The interior of MY Necha, one of the company's flagship luxury aluminum designs.